

MHBE Board Meeting

February 17, 2026

IT Procurement

AWS Subscription Renewal

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Amazon Web Services (AWS) Infrastructure

MHBE currently utilizes AWS Infrastructure for the following:

- HBX Disaster Recovery site
- HBX Lower Environments (10)
- marylandhbe.com
- Maryland Health Connection for Small Business Web Portal
- Broker Connect Application
- LiveAgent Chat
- AI Agent for Call Center
- Internal Wordpress Site (BeeHive)
- Enrollment Dashboard (Tableau)
- Robotic Process Automation (RPA)

AWS Contract Background

Product FedRAMP Certified Amazon Web Services
(AWS)

License Period: May 1, 2026 - April 30, 2031

Base Period (3 Years) : May 1, 2026 - April 30, 2029

Option Year 1: May 1, 2029 - April 30, 2030

Option Year 2: May 1, 2030 - April 30, 2031

Procurement Method: Request for Proposal (RFP)

Awarded Vendor: **A & T Systems, Inc.**

Annual Cost: Varies based on utilization. The Board approval for

AWS Year 1 of Base Period NTE Amount

Product	Function	Federal 66% (\$)	State 34% (\$)	Total Cost (\$)
Amazon Web Services' (AWS) Infrastructure subscription offering hosted on a FedRAMP Certified Infrastructure for Year One of the Base Period, from May 1, 2026 to April 30, 2027	AWS Services, which includes but is not limited to, Compute, Storage, Database, Robotics, Customer Enablement, Management & Governance, Analytics, Security, Identity, Compliance, Business Applications and End User Computing	1,320,000	680,000	2,000,000

Request for Approval

MOTION: I move to [approve/defer/reject] the following [as presented] *or* [as amended]:

1. Renewal of Amazon Web Services (AWS) Subscription Licenses through the reseller A & T Systems, Inc. for the contract base period of three years from May 1, 2026 - April 30, 2029, and two option years from May 1, 2029 - April 30, 2031, for a Not-to-Exceed (NTE) amount of \$10,618,272 with Federal Financial Participation amount of \$7,008,059 and State amount of \$3,610,213.
2. A Not-to-Exceed (NTE) amount of \$2,000,000 with Federal Financial Participation amount of \$1,320,000 and State participation amount of \$680,000 for the procurement of AWS Subscription Licenses for Year One of the Base Period, from May 1, 2026 to April 30, 2027.