

MHBE Board Meeting

February 20, 2018

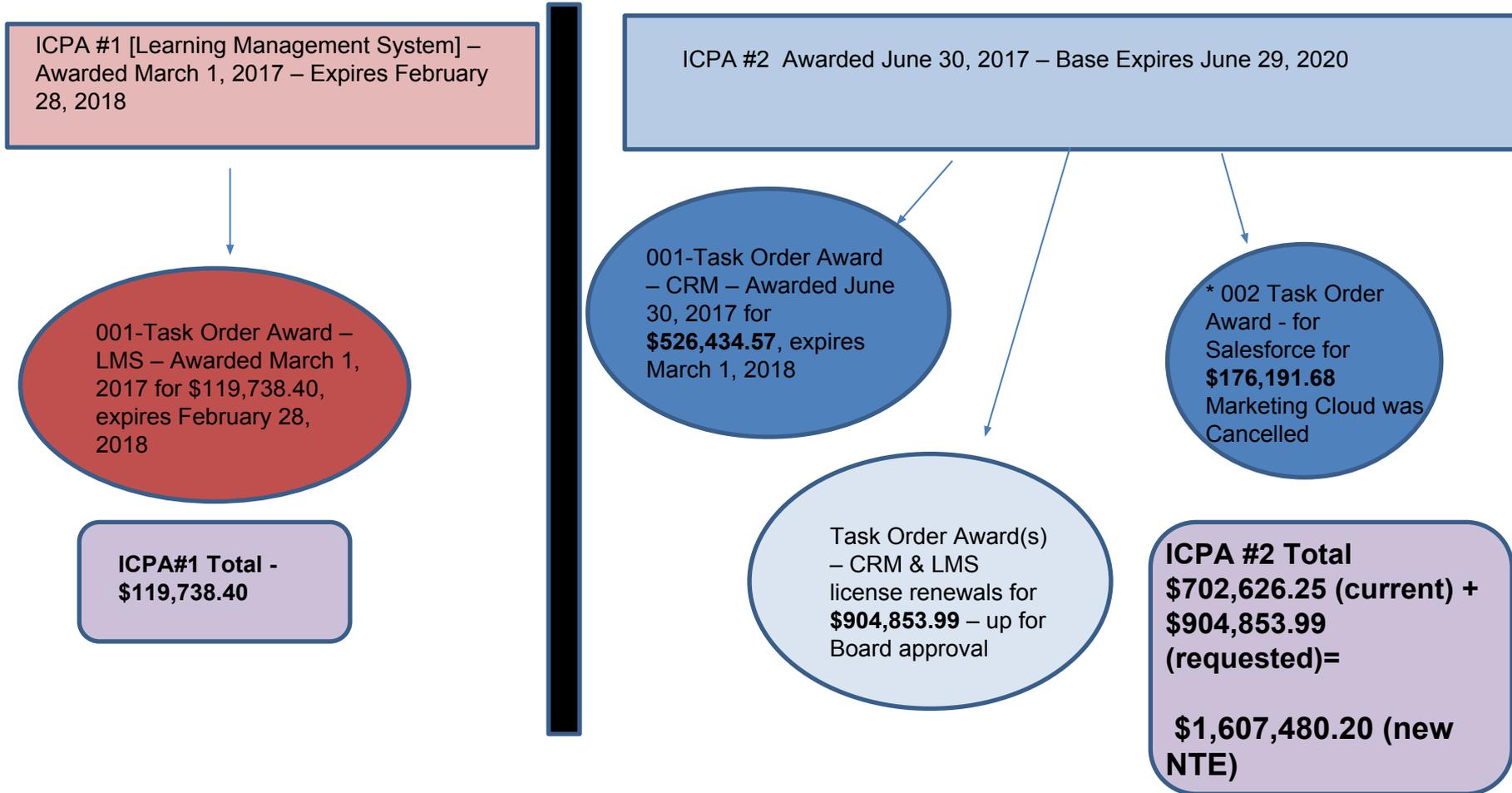
Salesforce Licenses Procurement NTE Increase Request

Presented by:

Michelle Compton, Procurement Officer

Venkat R. Koshanam, Chief Information Officer

Salesforce License Procurement History



Salesforce Licenses Procurement NTE Increase Request

Renewal Period : 03/02/2018 to 03/01/2019

System	Salesforce License	Quantity	Cost
CRM/LMS/Other	Lightning Service Cloud Enterprise Edition	480	\$628,806.20
LMS	Customer Community Logins	20,000	\$50,476.00
LMS	Knowledge Add-on	10	\$6,835.40
CRM/LMS/Other	Enterprise Edition Government Cloud	N/A	\$218,736.39
Total Salesforce Licenses Cost			\$904,853.99

\$702,626.25 (current NTE) + \$904,853.99 (requested increase)= \$1,607,480.20 (new NTE)

Proposed Motion:

To approve an increase of the not to exceed (NTE) amount on the Salesforce ICPA #2 with Carahsoft Technology Corporation by \$904,853.99 for a new NTE amount of \$1,607,480.24 to renew licenses related for CRM and LMS projects