

# Consolidated Service Center And Connector Entity Procurement Awards

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# Consolidated Service Center RFP Process



February 10, 2017	Solicitation posted
February 22, 2017	Pre-proposal conference
March 22, 2017	Closing date, four responsible proposals submitted
April 26, 2017	Oral presentations conducted
May 22, 2017	Request for Best and Final Offer (BAFO)
June 1, 2017	BAFO responses received
June 6, 2017	Evaluation committee final review and recommendation
June 9, 2016	Award letter issued pending board approval

# CSC Award Recommendation

The evaluation committee recommends awarding the Consolidated Service Center contract to **Maximus Health Services, Inc.**

- Unanimously ranked #1 by evaluation panel
- Produced strong technical and financial proposals that demonstrated a deep understanding of the program requirements
- Proposal demonstrated Maximus' ability to provide the State the best value for the services requested

## Contract Terms:

- Base contract 2-years, with three optional 1-year contract extensions
- Contract pricing includes a monthly operational fixed fee and a fixed unit price per call fee
- Contract NTE for FY18 is \$26,120,000  
Federal - \$15,624,289, State \$10,495,711

***Board vote and approval required***

# Connector Entity RFA Process

February 10, 2017	Solicitation posted
February 22, 2017	Pre-proposal conference
March 29, 2017	Closing date, four responsible proposals submitted
April 26, 2017	Oral presentations conducted
May 22, 2017	Request for Best and Final Offer (BAFO)
June 1, 2017	BAFO responses received
June 6, 2017	Evaluation committee final review and recommendation
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# Connector Entity Award recommendation

The evaluation committee recommends awarding **Structured Employment Economic Development Corporation (Seedco)** the connector entity program grant award for *both* the Mid-western and Southern regions.

- Panel felt Seedco would provide the best overall value and most effective activities for the navigator program for these regions.
- Demonstrated knowledge of uniqueness of the Southern Counties and experience servicing rural areas.
- Very strong outreach campaign plan

## Contract Terms:

- Grant term July 1, 2017 through June 30, 2018
- Grant amount - \$842,800 Mid-Western region, \$519,400 Southern region

***Board vote and approval required***

# Connector Entity Renewals

Region	Counties	Enrollment Goals	Distribution of Grant Funds
AHEC West	Garrett, Allegany, Washington	3,000	5.5% or \$545,568
Did Not Renew	Frederick, Carroll, Howard	8,000	8.6% or \$846,412
Healthcare Access Maryland (HCAM)	Baltimore City, Baltimore, Anne Arundel	28,000	32.3% or \$3,190,149
Capital North	Montgomery	14,000	16.2% or \$1,602,509
Capital South	Prince George's	14,000	16.2% or \$1,602,509
Did Not Renew	Calvert, St. Mary's, Charles	3,000	5.6% or \$548,800
Seedco	Harford, Cecil, Kent, Q. Anne's, Talbot, Caroline, Dorchester	10,000	10.3% or \$1,017,863
Worcester County Health Department	Wicomico, Worcester, Somerset	3,000	5.3% or \$519,506