



**Questions and Answers No. 2**  
**MHBE Office Space Lease Rental Agreement RFP**  
**MDM0031033967**  
**August 10, 2017**

Ladies/Gentlemen: This list of questions and responses is being issued to clarify certain information contained in the above referenced RFP. Nothing in MHBE's response to these questions is to be construed as agreement to or acceptance by the MHBE of any statement or interpretation on the part of the Offeror.

**1. Question:** Are the geographical boundaries flexible?

**RESPONSE:** At this time, the MHBE does not intend on changing the geographical boundaries.

**2. Question:** Is December 1<sup>st</sup>, 2017 a hard occupancy date?

**RESPONSE:** Per RFP Section 2.1.d the occupancy date for Phase 1 is required no later than November 1, 2017. Per Question-Response Document 1 which was posted August 7, 2017, the MHBE is open to negotiating that date.

**3. Question:** Is the initial five year lease term flexible?

**RESPONSE:** A base lease of five years with (1) five-year extension option is a typical lease term for the State of Maryland. The MHBE would be open to discussing alternate lease terms.

Date Issued: August 10, 2017  
Michelle Compton  
Procurement Officer